

Centres of Vocational Excellence 2025

The funding mechanism Lump Sum Type II grants



European Education and Culture Executive Agency

Lump Sum Type II – What does it mean in practice?

- The proposal must provide a detailed estimation of costs in an Excel table available with the application form.
- The grant calculated per Work Package and beneficiary becomes the budgetary annex 2 of the grant agreement.
- Pre-financing payments (at start and mid stage) are not linked to the delivery/completion of the WPs (e.g. to release the next pre-financing in full, 70% of previous prefinancing has to be consumed).
- A final Payment will be made on the basis of the delivery and completion of the work packages and deliverables.





Lump sum grant – Budget allocation

Annex 2 of model grant agreement (example)

	WP1	WP2	WP3	WP4	WP5	WP6	WP7	WP8	Total
Beneficiary A	250.000			50.000	300.000	250.000		300.000	1.150.000
Beneficiary B		250.000	350.000	50.000			100.000	150.000	900.000
Beneficiary C	100.000	100.000		50.000		280.000			530.000
Beneficiary D		120.000		50.000			100.000	150.000	420.000
Total	350.000	470.000	350.000	200.000	300.000	530.000	200.000	600.000	3.000.000

Lump sum = Maximum grant amount



Lump Sum Type II – What are work packages?

A work package (WP):

- ✓ Is a major sub-division of the project in terms of a group of **activities**.
- ✓ Has objectives, activities and deliverables.
- Can have multiple deliverables (a single activity/task is not a WP). A deliverable is a concrete result that can be uploaded in our platform.

A proposal can have as many work packages as deemed appropriate but keep in mind that:

- Projects should normally have a minimum of 3 work packages and can be managed with less than 8 as an average.
- ✓ Work packages should be designed so that they are completed at different times.
- Horizontal work packages (e.g.: management, dissemination, etc.) may run over the lifetime of the project

Lump sum approach – cost estimations

Cost estimations:

- Are subject to same eligibility rules as costs in standard, budget-based (actual costs) grants (see <u>annotated grant agreement</u>)
- Must be in line with beneficiaries' normal practices
- Must be reasonable / not excessive
- Must be in line with and necessary for the activities proposed in the project proposal

Points of attention:

- Indirect costs are fixed at 7% unless the beneficiary has an operating grant
- All costs are to be reported regardless of co-financing. The EU grant is 80% of the costs of each WP.



Payment of the EU grant

Duration	Beginning of project	Mid-term of project	End of project (Final report)
4 years	40%	40%*	Max 20%
	First pre- financing	Second pre- financing	Balance payment



Lump sum – The detailed budget table (Excel)

	BE 001		BE 001		BE 001	
	52 001		Vet Organisat	ion AAA		
	Vet Organisation AAA	UNITS	COST PER UNIT	BENEFICIARY TOTAL COSTS	BE+AE TOTAL COSTS	
T	Total WORK PACKAGES:			46.652	46.652	
+	A. DIRECT PERSONNEL COSTS			20.000	20.000	
Ľ	A1. Employees (or equivalent) person months			20.000	20.000	
		50	400	20.000	20.000	
	Manager Teacher/researcher		400	20.000	20.000	
	Technical				-	
	Administrative				-	
	Other			-		
	A.2 Natural persons under direct contract					
	A.3 Seconded persons				-	
	A.4 SME Owners without salary				-	
B. 5	A.5 Volunteers				-	
	B. Subcontracting costs			-	-	
	C. Purchase costs			23.600	23.600	
	C.1 Travel and subsistence per travel or day			3.600	3.600	
	Travel	6	200	1.200	1.200	
	Accommodation	6	200	1.200	1.200	
	Subsistence	12	100	1.200	1.200	
	C.2 Equipment (please refer to the Depreciation Cost sheet)		100	-	1.200	
	C.3 Other goods, works and services			20.000	20.000	
	Consumables				20.000	
	Services for Meetings, Seminars			-		
	Services for communication/promotion/dissemination					
	Website					
	Artistic Fees					
	Other (please specify details under worksheet "Comments")	1	20.000	20.000	20.000	
h	D. Other cost categories		20.000	-	-	
ľ	D.1 Financial support to third parties			-		
	TOTAL DIRECT COSTS INCLUDING SUBCONTRACTING (A+B+C+D)			43 600	43,600	
ľ				-	101000	
	E. Indirect costs 7% (rounded to zero decimals)			3.052	3.052	
ľ	,,			-	2,052	
	TOTAL COSTS (A+B+C+D+E) -			46 652	46.652	

- Staff costs must correspond to real salaries
- ✓ Travel, hotel, per diem. See C(2021) 35
- ✓ Volunteers. See <u>C(2019)</u>
 <u>2646</u>
- ✓ SME owners. See <u>C(2020)</u>
 <u>7115</u>
- ✓ Financial support to third parties (prizes, grants) : NOT ELIGIBLE

Include compulsory travel costs !

Costs for annual meeting:

The proposal must include costs for at least **one annual meeting** (1 representative from each full partner) organised by or at the initiative of the European Commission/EACEA for the **exchange of good practices and mutual learning** between Centres of Vocational Excellence



Common issues **A** and solutions



- ✓ Confusion between total estimated costs and EU grant. For example, If EU grant requested is 4 000 000 EUR then the total estimated costs are 5 000 000 EUR (grant is 80% of total estimated costs).
- Staff categories among different organisations. All partners must have identical commonly agreed names for each staff category
- The budget in part A must contain the EU grant amounts and not total costs. Pay attention when completing this section in part A



How to fill in the detailed budget table

1. Where to find the budget table (1)

Deadline 07 September 2022 17:00:00 Brussels Local Time	i In this step you can edit the Administrative Forms and upload the proposal itself. 🧿 🛛 ×
193 days left until closure	Your proposal contains changes that have not yet been submitted.
Call data:	Administrative forms (Part A)
Call: ERASMUS-EDU-2022-PEX-COVE Topic: ERASMUS-EDU-2022-PEX-COVE Type of action: ERASMUS-LS	Edit Forms 🖌 Edit Part C View history Print preview
Type of MGA: ERASMUS-AG-LS	Part B and Annexes
Topic and type of action can only be changed by creating a new proposal.	In this section you may upload the technical annex of the proposal (in PDF format only) and any other requested attachments.
	Part B 🛛 Upload 🗅
Proposal data:	Detailed budget table LSII
Acronym: test 3 Febraury	Info on Partnerships and activities Upload (a)
Draft ID: SEP-210833053	
Download Part B templates	BACK TO PARTICIPANTS LIST VALIDATE SUBMIT
Download part B templates	CLICK HERE

European Commission

1. Where to find the budget table (2)

Tpl_Application Form (Part B SEP) (ERASMUS BB and LSII).rtf Tpl_Detailed Budget Table (ERASMUS LSII).xlsm Tpl_Info on Partnerships and Activities (ERASMUS COVE).xlsx bas

This is the budget Excel file to be completed based on estimated costs



2. Presentation of the Excel table (1)

Instructions

1	This workbook for Lump Sum calculation must be uploaded in the Submission system as a mandatory document in annex to
	the application. Please note that if you do not upload the fully completed Excel workbook as an annex, the application cannot be submitted
	(the system will not allow you to submit).
2	According to the Lump sum scheme, the lump sum for a Work Package (WP) will normally be paid only when the entire
	Work Package has been completed. Please take this into consideration while structuring your proposal. Work Packages
	should be designed in a way that enables the evaluator to clearly identify whether the action has been completed.
3	We recommend using Excel 2010 or more recent.
4	The only currency used in this worksheet is EURO.
5	The first thing you need to do is to set the relevant Maximum Grant Amount (in row 32 of this sneet), and the maximum
5	% of co-financing (in row 33, both in column E) applicable for the call.
	This data can be found on the Portal under Topic Conditions and in the Call document.
	This data can be found on the Portal under Topic conditions and in the can dow whent.
6	You then have to fill in only the following sheets: 'Beneficiaries last' – 'Work Package list' – 'BE XXX' (one sheet per
	Participating Organisation) – 'Depreciation costs' (if your budget includes the purchase of equipment) and the last column
	of the 'Proposal Budget' sheet with the Request a EU Grant Amount
7	You first need to start filling in the sheet 'Beneficiaries list' where you are asked to enter all participants in the project
	including any Affiliated Facties.
	To add beneficiaties, please double-click on 'Add a Beneficiary'; to add an affiliated entity, please, double-click on 'Add an
	Affiliate Entity'.
Instr	uctions Beneficiaries List Work Packages List BE 001 Estim costs of the project Proposal Budget BE-WP Overview BE-WP Perso

Read carefully the tab instructions where you will find the information needed to fill in this Excel file





2. Presentation of the Excel table (3)



3. Beneficiaries list (1)

Instructions

1	This workbook for Lump Sum calculation must be uploaded in the Submission system as a mandatory document in annex to the application.
	Please note that if you do not upload the fully completed Excel workbook as an annex, the application cannot be submitted (the system will not allow you to submit).
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6	You then have to fill in only the following sheets: 'Beneficiaries List' – 'Work Package list' – 'BE XXX' (one sheet per Participating Organisation) – 'Depreciation costs' (if your budget includes the purchase of equipment) and the last column of the 'Proposal Budget' sheet with the Requested EU Grant Amount
7	You first need to start filling in the sheet 'Beneficiaries list' where you are asked to enter all participants in the project including any Affiliated Entities. To add beneficiaries, please double-click on 'Add a Beneficiary'; to add an affiliated entity, please, double-click on 'Add an Affiliated Entity'. NOTE: the costs of Associated Partners cannot appear in any part of this budget.
8	Then you can fill in the sheet 'Work Packages list', where you are asked to enter all the Work Packages. To add a work package, please double-click on ' Add a Work Package '.
9	Once you have completed the 'Beneficiaries List' and 'Work Packar anst' sheets, or each time you add or remove a beneficiary or a work-package, you must double-click on one or the "Apply changes" buttons to generate the related sheets in the Excer workbook.
In	At this stap your spreadsheet is ready to be edited Beneficiary to Beneficiary (BE XXX) for all the workpackages astructions Beneficiaries List Work Packages List BE 001 Estim costs of the project Proposal Budget BE-W

These tabs have to be filled for your budget table to be complete, before uploading it into the Submission system



view BE-WP Person Months

3. Beneficiaries list (2)





3. Beneficiaries list (3)

List of Beneficiaries and Affiliated Entities BE NR/AE BE/TP name Acronym Country APPLY CHANGES BE 001 VET organisation AAA I AL Remove this Beneficiary

Double click on « apply changes » once the information is duly completed or after any change



3. Beneficiaries list (4)





4. Work Packages list (1)









4. Work Packages list (3)

	List of Work Packages	Actions (double-click	to activate)
WP Nbr	WP Label	APPLY CHANGES	Add a Work Package
WP 001	Management and coordination activities	Remove this Work Package	
Last WP	Impact and dissemination	Remove this Work Package	
▶ Instruct	ions Beneficiaries List Work Packages Lis	BE 001	
	Double click on « app once the information completed or after a	on is duly	
			Eur



4. Work Packages list (4)



5. Insert the estimated actual costs (1)

PE 001		BE 003	1	BE 001
BE 001		VET Organisat	tion AAA	BE UUI
VET Organisation AAA	UNITS	COST	BENEFICIARY	BE+AF TOTAL COSTS
VET OFGATISATION AAA	UNITS	PER UNIT	TOTAL COSTS	BETAE TOTAL COSTS
				BE+AE TOTAL COSTS BE+AE TOTAL COSTS D BE+AE TOTAL COSTS D D D D D D D D D D D D D D D D D D
Total WORK PACKAGES:			-	-
A. DIRECT PERSONNEL COSTS			-	-
A1. Employees (or equivalent) person months			-	-
Type 1			-	-
Туре 2			-	-
Туре 3			-	-
Туре 4			-	-
Other			-	-
A.2 Natural persons under direct contract			· ·	-
A.3 Seconded persons			-	-
A.4 SME Owners without salary			-	-
A.5 Volunteers			-	-
B. Subcontracting costs			-	-

Seeinitialslides'Instructions'toupdatethe type of staff.

You have to encode your costs using the following unit: 1 unit is 1 personmonth

You first have to calculate average amounts if you have different costs per ______staff member

A. DIRECT PERSONNEL COSTS

A1. EM	Employees (or equivalent) man days / car change the types based on your structure)								
F	Senior experts								
	Type 2								
	Type 3								
	Type 4								
1	Other								



5. Insert the estimated actual costs (2)



5. Insert the estimated actual costs (3)

	BE 001		BE 001		BE 001
	BE 001		VET Organisat	ion AAA	BEUUI
	VET Organisation AAA	UNITS	COST PER UNIT	BENEFICIARY TOTAL COSTS	BE+AE TOTAL COSTS
	Total WORK PACKAGES:			-	-
	Management				
Α.	DIRECT PERSONNEL COSTS			-	-
	A1. Employees (or equivalent) person months			-	-
	Manager			-	-
	Researcher			-	-
	Technician			-	-
	Administrative			-	-
	Other			-	-
	A.2 Natural persons under direct contract			-	-
	A.3 Seconded persons			-	-
	A.4 SME Owners without salary			-	-
	A.5 Volunteers			-	-
в.	Subcontracting costs			-	-
с.	Purchase costs			-	-
	C.1 Travel and subsistence per travel or day			-	-
	Travel			-	-
	Accommodation			-	-
	Subsistence			-	-
1	Work Packages List BE 001 BE 002 Estim costs of th			al Budget 🛛 BE	-WP Overview

If you have a cost (line) with different costs per unit, you have first to calculate an average amount in order to fill in the cells. Decimals are allowed.

You have to estimate the eligible costs of your proposal using the same methodology as if these costs should be declared under an actual cost-based grant agreement

For additional information, please refer to the Annotated Grant Agreement

Then repeat this procedure to the other Work Packages below



5. Insert the estimated actual costs (4)

		BE 001		BE 001	BE 001		
		BE UUI		VET Organisat	ion AAA	DE UUI	
		VET Organisation AAA	UNITS	COST PER UNIT	BENEFICIARY TOTAL COSTS	BE+AE TOTAL COSTS	
		A.4 SME Owners without salary			-	-	
		A.5 Volunteers			-	-	
	B.	Subcontracting costs			•	-	
	C.	Purchase costs			•	-	
		C.1 Travel and subsistence per travel or day			-	-	
4		Travel			-		
WP 001		Accommodation			-		
Š		Subsistence				•	
		C.2 Equipment (please refer to the Depreciation Cost sheet)			· ·	-	
		C.3 Other goods, works and services			•	-	
		Consumables			-	•	
		Services for Meetings, Seminars			-	-	
		Services for communication/promotion/dissemination			-	-	
		Website			-	-	
		Artistic Fees			-	-	
		Other (please specify details under worksheet "Comments")			-	•	
	D.	Other cost categories			-	-	
		D.1 Financial support to third parties			-		
	TO	TAL DIRECT COSTS INCLUDING SUBCONTRACTING (A+B+C+D)			-	•	
	E.	Indirect costs 7% (rounded to zero decimals)			-	-	
							Í
•		Work Packages L t BE 001 BE 002 Estim costs of the	he proje	ct Proposa	al Budget B	E-WP Overview B	E-

Most of the projects cannot declare equipment costs as they are already included in the indirect costs

However, in some exceptional circumstances, the purchase, rent or lease of equipment that are specific and necessary for the project could be accepted

The indirect costs are automatically calculated and are intended to cover all costs linked to the general administration of the project (PCs, portables, supplies, paper, electricity, etc.)



6. Proposal Budget (2)





7. Complementary information (1)





7. Complementary information (2)

			Any comments	
BE ref	WP ref	Comments		
			You are more than welcome to add any	
			comment, explanation or justification if needed	
			Explain here the staff category « Other »	
Instruct	tions Benefici	aries List Work Packag	pes List BE 001 BE 002 Estim costs of the project Proposal Budget BE-WP Overview BE-WP Person Months Depreciation Co	Ð

8. Upload the file in the application (1)

				FILL IN THE VALUES		
		Insert the name of your	call :	ERASMUS-ED	U-2022-PEX-COVE	
		Insert the acronym of your pro	ect :	Sma	art COVE	
		Maximum grant amount for the EU contribution as stipulated in the	all :	4 0	000 000	
		Maximum cofinancing rate as stipulated in the	call :	8	0,00%	
	The document which will be created with format .XLS					
	will be saved in the same folder				LSX docui	mont
	where this workbook .XLSM is currently placed.					nent
	where this workbook .XLSW is currently placed.			Daubl		
					e-Click to activate	
				ock to tho fi	ret tab « In	struction »
			÷	ack to the fi		
You	can cus	stomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,).	÷	ack to the fi <u>double</u> clic		
			and	<u>double</u> clic	k on « Cre	eate XLSX
		tomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,).	and do	<u>double</u> clic cument» in	k on « Cre order to s	eate XLSX save this
Plea	ise, note	tomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,).	and do	<u>double</u> clic	k on « Cre order to s	eate XLSX save this
Plea	ise, note	stomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,). It that this definition is common to all Work Packages for all Beneficiaries.	and do	<u>double</u> clic cument» in	k on « Cre order to s	eate XLSX save this
Plea	ise, note	stomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,). That this definition is common to all Work Packages for all Beneficiaries.	and do	<u>double</u> clic cument» in	k on « Cre order to s	eate XLSX save this
Plea	ise, note	stomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,). The that this definition is common to all Work Packages for all Beneficiaries. RESONNEL COSTS Inployees (or equivalent) man days (you can change the types based on your structure)	and do	<u>double</u> clic cument» in	k on « Cre order to s	eate XLSX save this
Plea	ise, note	stomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,). The that this definition is common to all Work Packages for all Beneficiaries. RSONNEL COSTS Inployees (or equivalent) man days (you can change the types based on your structure) Manager	and do	<u>double</u> clic cument» in	k on « Cre order to s	eate XLSX save this
Plea	ise, note	stomize here the categories of Employees that correspond to your organisation (example: Senior Staff, Junior Staff,). e that this definition is common to all Work Packages for all Beneficiaries. RSONNEL COSTS Inployees (or equivalent) man days (you can change the types based on your structure) Manager Researcher/teacher	and do	<u>double</u> clic cument» in	k on « Cre order to s	eate XLSX save this

8. Upload the file in the application (2)

Part B	B and	Annex	es
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In this section you may upload the technical annex of the proposal (in PDF format only) and any other requested attachments.

Part B		0	Upload 🕰
Detailed budget table LSII		0	Upload 🕰
Info on Partnerships and activities		0	Upload 🕰
	The budget table can be uploaded as Excel file		



9. Update the amount in PARTA



3 - Budget

The total Name of Beneficiary No Requested grant amount Country amount has to be updated in « PART A » of **VET** Organisation BG 53 072.00 the 1 application Company 18 404.00 2 BG (Edit forms / 3. Budget) Total 71 476.00 European Commission

Thank you



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