

WELCOME to the information session on the European Film Distribution Call for Proposals 2025

The meeting will start at 15:00 (CET)

Audience sector MEDIA unit European Education and Culture Executive Agency



Information session European Film Distribution 11 March 2025

This info session will not be recorded

Switch off your camera and microphone

Q&A at the end of the presentation, or through the chat

Please refer to the Data Protection Notice of the event for more information. It is available on our website at Online Info Sessions: Creative Europe-MEDIA and Cross sectoral 2025 - European Commission

European Education and Culture Executive Agency



Summary

- Who are we?
- Overview (budget, timing, participating countries)
- Eligibility rules
- How to submit a proposal online
- How to declare admissions in the MEDIA Database
- Proposal annexes
- Lessons learnt
- Re-investment







For the deadline and timing please refer to the EU Funding and Tenders portal – Call for proposals European Film Distribution (CREA-MEDIA-2025)

Film Distribution 2025





Participating countries for European Film Distribution

- EU 27
- Norway, Iceland, Liechtenstein
- Albania, Bosnia, Montenegro, North Macedonia, Serbia
- Ukraine (not participating yet)





Overview

- Budget: EUR 32 M
- Single reference year for admissions: 2024 (copyright 2021 earliest)
- **Coefficients**: Same as in the previous year apart from **Ireland**





Generation of potential fund : 2024 *theatrical* **admissions * Coefficients**

Country of distribution		Nationality of the film	
	France	Germany, Spain, Italy	Other eligible countries
	coefficient*	coefficient*	coefficient*
France, Germany, Italy, Spain	1.1	1.3	2.3
Austria, Belgium, Poland, The Netherlands	1.3	1.6	2.3
Czech Republic, Denmark, Finland, Greece, Hungary, Norway, Portugal, Sweden	1.8	2.0	2.3
Ireland	2.3	2.5	2.5
Other eligible countries ⁶	2.0	2.3	2.3



Eligibility and other Call conditions unchanged compared to 2024

- Maximum threshold per film (*cumulative* number of admissions)
- Minimum threshold of the fund per application
- Maximum 1 M€ per application
- Eligibility of films (min. 60', majority production/talents MEDIA countries, non-national)
- Eligibility of admissions: normal ticket price, identifiable and certified
- Films with less than 200 admissions in a given year not eligible





Funding and Tenders Opportunities Portal Submission system – complete all parts of the proposal

Administrative forms (Part A)			
Edit forms 🖉 Edit MEDIA	DB Edit Part C (KPI) View history Print preview 0		
Part B and Annexes			
In this section you may upload the tec	hnical annex of the proposal (in PDF format only) and any other requested attachments. 0		
Part B *		6	Upload
Certified admissions *		6	Upload o
Information on independence * and ownership and control		6	Upload
PDF with information about films/works generated from the Creative Europe MEDIA Database		8	Upload
	BACK TO PARTICIPANTS LIST	Valida	
	Education, Audiovisual & Culture		



Part A – Administrative forms 1 - General information

- Project title, acronym company name (recommended)
- Duration between 12 and 24 months
- Abstract: summary of reinvestment strategy





Part A – Administrative forms 2 - Participants

i In this step, the coordinator can manage and revi Note: The changes will be applied only after you		>
Number of participants: 2 (9)		Reorder †
Coordinator REA international		
Add Affiliated Entity REA international REA international Brussels, BE	Contacts: ① Main contact Misia COGHLAN	Add contact +
PIC: 912346014 Change organisation Contact organisation	Affiliated Entity	
Optional if applicable	Test Camelia-Valeria Test Camelia-Valeria Test Camelia-Valeria	■ ^
	Brussels, BE PIC: 913842918 Change organisation Contact organisation	





Part A - Participants: affiliated entities

• Legal or capital *link* with the applicant (coordinator)

→ Not limited to the action nor established only for implementation

- Example: parent companies/subsidiaries
- Must have a PIC number and meet all eligibility / call conditions
- Allowed to fully participate in the grant and claim costs under the same conditions as beneficiaries but not a signatory of the Grant Agreement
- All parts of the application to include information on the affiliated entity
 - part A, including budget
 - part B
 - all annexes





Part A – Administrative forms 3 - Budget







Funding and Tenders Opportunities Portal Submission system – complete all parts of the proposal

Proposal forms

Download part B templates

1+1

Deadline 25 April 2024 17:00:00 Brussels Local Time	Administrative forms (Part A)
72 days left until closure	Edit forms 🖋 Edit MEDIA DB Edit Part C (KPI) View history Print preview 0
Call data	
Call: CREA-MEDIA-2024-FILMDIST Topic: CREA-MEDIA-2024-FILMDIST Type of action: CREA-PJG	Part B and Annexes In this section you may upload the technical annex of the proposal (in PDF format only) and any other requested attachments.
Type of MGA: CREA-AG	Part B* Upload •
Topic and type of action can only be changed by creating a new proposal.	Certified admissions * Upload •
Proposal data	Information on independence * Upload • Upload • Upload •
Acronym: test Draft ID: SEP-211026736	films/works generated from the * Creative Europe MEDIA Database
Download Part B templates	BACK TO PARTICIPANTS LIST VALIDATE SUBMIT



Part B – Description of the action

- section 1.1 'Relevance Background and general objectives': your reinvestment strategy
- section 3.2 'Project teams'
- section 5 WORKPLAN, WORK PACKAGES, TIMING AND SUBCONTRACTING:
 - 1 single work package only: Reinvestment activity plan
 - 4 deliverables:
 - 1. Reinvestment progress report
 - 2. List of films and overview of related reinvestment costs
 - 3. Supporting documents for the reinvestment activities
 - 4. Promotional material
- section 7 'Declarations'





MEDIA DataBase: your admissions dossier

Administrative forms (Part A)			
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Part B and Annexes			
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Information on independence * and ownership and control		6	Upload
PDF with information about films/works generated from the _* Creative Europe MEDIA Database		6	Upload
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	Education, Audiovisual & Culture		





MEDIA DataBase: film nationality

- Film nationality according to grid (talents), not majority of film financing!
- Residency for talents only taken into account for non-MEDIA nationals
- → submit proof of residence

Fiction	Points	Documentary	Points	Animation	Points
Director	3	Director	3	Director	3
Author/(Script)writer	3	Author/(Script)writer	3	Author/(Scri pt)writer	3
Actor 1	2	Composer	1	Composer	1
Actor 2	2	Production Designer	1	Editor	1
Actor 3	2	Director of Photography	1	Sound	1
Composer	1	Editor	1	Storyboard Artist	2
Production Designer	1	Sound	1	Character Designer	2
Director of Photography	1	Shooting Location	1	Animation Supervisor	2
Editor	1	Post Production Location	1	Art(istic) Director	1
Sound	1			Technical Director	1
Shooting Location	1			Post Production Location	1
Post Production Location	1			Studio Location	1
TOTAL	19		13		19



Declaring admissions in the MEDIA Database

Declaration of Admissions 2024



- Declare certified admissions per film and per territory
- Database calculates total estimated grant for your application
 - Eligibility of each admissions declaration in the DB to determine final grant



Declaration of admissions – Film data

Film Data				
Original Title				
HERADID		Select the Film		
MEDIA Film Nationality		Year of Copyright		Status
IS		2019		Processed
Local title				
Film Performance				
Release Date *	C	Total I ° of running weeks *		N° of certified admissions *
26.02.2021	Ë	56		236 in 2024
Box office receipts including VAT *		Average price per ticket		
763 in 2024	€	3,23	€	
Comments (optional)				



Upload MEDIA database admissions (pdf) + indicate requested grant in budget section

Administrative forms (Part A)

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In submission system:

- Attach finalised admissions dossier as pdf annex AND
 - Add requested grant amount to your budget section





Certification of admissions annex

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Education	



Certification of admissions annex

CERTIFICATION OF ADMISSIONS BY THE DESIGNATED NATIONAL AUTHORITY

SISTRIBUTOR (company in full name):	
IC CODE:	
ERRITORY OF DISTRIBUTION: lease use two worksheets if you are declaring admissions	
or two territories as part of your application	

o be eligible, admissions must comply with the following criteria:

- All admissions declared in MEDIA DB to be certified (= signed, stamped) by the relevant national authority!
- More than one territory one certificate for each territory
- List of national authorities published on call page (BA ME missing)

	Original Title of film(s) (as per MEDIA Film database, see https://creative-europe-media-database.eacea.ec.europa.eu)	Media Film ID code (if available)	Release date	N° of eligible admissions year n
1				
2				



ELIGIBLE ADMISSIONS

- Eligible admissions must have a normal ticket price actually paid to the relevant exhibitor (including any special offers or discounts) but explicitly excluding those admissions where no fee was paid
- «normal ticket price» is the average price on the territory for commercial release.

→ Ineligible admissions: where no fee was paid, special tickets for school or club screenings where amount paid does not correspond to commercial screenings





Funding and Tender Opportunities Portal Submission system – complete all parts of the proposal

Administrative forms (Part A)		
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Part B and Annexes		
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Database		
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	Education, Audiovisual & Culture Executive Anency	



Information on Independence and Ownership and Control annex

- Provide full latest information on company structure
- Include all participants, including affiliated entities
- Eligibility of participants (section 6 of the call document)
- Full chain of shareholders + location stock exchange (if applicable)





Part C (KPI)

Administrative forms (Part A)		
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Part B and Annexes		
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Information on independence * and ownership and control	3 Upl	load 🕢
PDF with information about films/works generated from the _* Creative Europe MEDIA Database		load
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	Education, Audiovisual	



Part C (KPI)

KPIs (Key Performance Indicators)

Please fill in the data for your project. At submission and grant preparation stage, the data will be on your planned indicators ; at reporting stage it should be the real indicators achieved (since the project start). The KPI tool should be updated with the latest available data for each periodic report (the KPIs are mandatory part of the project reporting). Please do not forget to tick the acknowledgement checkbox before submission.

CREA Media Other





Lessons learnt

Reasons for reductions of the requested grant

- Admissions certificate not signed or not for concerned territories
- Inconsistency certified admissions v. MEDIA database
- Copyright year of film too old (before 2021)
- Film national (as qualified in MEDIA database)
- Film not MEDIA nationality
- Applicant does not hold distribution rights
- Sum of all generated funds exceeded available budget





More lessons learnt

- Theatrical paying admissions only
- Request qualification ASAP to determine film MEDIA nationality (more certainty about potential generated fund)
- **Co-distribution: only 1 company eligible** (also for reinvestment), the one actually executing the distribution
- Check all thresholds
- Help your sales agents!





More lessons learnt

- Start date: not in the proposal, at grant preparation phase
- Standard: 1st day of the month following the signature of the grant agreement
- Retroactive: exceptionally granted for duly justified reasons
 → but never earlier than the proposal submission date
- Plan your submission date accordingly
- Re-submission counts!





Eligible re-investment activities

Maximum 12 European non-national films per grant

4 activities:

- 1. investment in **co-production**
- investment in acquisition of distribution rights (=Minimum Guarantee, theatrical and/or online)
- 3. promotion, marketing and advertising for theatrical releases
- 4. promotion, marketing and advertising for **online** releases
 - > At least **30%** to be reinvested in **activities 3 and/or 4**
 - > NO personnel costs and travel costs for your staff
- 70% funding rate on actual costs

Support: Support overview

IT, FAQ, Q&A and rules	Support overview	Reference Documents
	Creative Europe (CR	
Funding & tender opportunities	FAQ	This page includes reference documents of specific actions.
Commission Single Electronic Data Interchange Area (SEDIA)	Helpdesks	Clear filter Please select the programme to see the refe
		Procurement
Horizon 2020 Framework Programme Support overview Guidance & Manuals FAQ Helpdesks	Guidance & Manuals	Reference Documents related to tendering a
Support overview		Q Filter C Legislation
Support by type Popular support topics	GRANTS TENDERS	 Work programme & call documents Grant agreement
EU Login Bu	disations"	
GUIDANCE FAQ HELPOESKS How to change the EU Login account details? FAQ ? Where can I find more user guidance related to proposal submission?		Templates & forms Funding a
H2020 Online Manual guides you through all the main processes on the	Reference documents	Fundino & Tendera Portal
Participant Portal from a function of an arministic to grant management and audits. Th HOW TO gives you detailed guidance on the PP related IT tools.	The page reference documents of the programmes managed programmes, model grant agreements and guides for specific	
Do I have to register my organisation before drafting my proposal? FAQ		
General FA	Online Manual	
	Step-by-step online guide through the Portal processes from p	
hich budget categories are applicable for the European Distribution call?	project.	
e only budget category to be used for the European Film Distribution call in the online application form is category C.3: 'Purchase costs - Other goods, works and services'. Of	ther.	
the maximum eligible threshold per film automatically calculated in the MEDIA database?	IT How to	
is, the system automatically calculated the maximum number of admissions per film. This is the 'maximum eligible threshold' described in section 6 'Eligiblity' of the call document	IT support guide with step-by-step walkthroughs and videos.	
an we declare admissions for the same film for more than one year (for example, can we declare admissions for films we had already declared in	the last call for proposale/2	
is, you may declare admissions for films declared previously, subject to the eligibility criteria for films published in section 6 'Eligibility' of the call document and the maximum		
case distribution rights are acquired by one distributor (with a single PIC number) for multiple territories, if this distributor declares admissions investment activities counted per territory or per distributor?	for more than one territory, are	
one distributor declares admissions for more than one territory, reinvestment activities will be counted per distributor, hence covering all territories for which distribution rig		European
		Commission

Creative Europe (CREA)

Programming period

2021-2027

Can UK films be included with the declaration of admissions?

Topic Q

The UK is not a participating country for the purposes of the Creative Europe programme 2021 - 2027 and therefore UK films should not be included with your declaration of admissions.

Creative Europe Desks

Your gateway to the Creative Europe Programme in your country

https://ec.europa.eu/programmes/creative-europe/contact_en

Help to develop your project, prepare your application and build partnerships.

The Desks provide these services:

- 1. Free information and guidance on how to access funding opportunities under the Creative Europe Programme;
- 2. Regular updates on European audiovisual and culture issues;
- 3. Networking support facilitating contact between cultural operators in different countries and partner finding;
- 4. Targeted info days, workshops, seminars;
- 5. Informative websites with all the latest news.







QUESTIONS?

Questions about the call: <u>EACEA-FILM-DISTRIBUTION@ec.europa.eu</u>

Questions about the film qualification: EACEA-MEDIA-DB@ec.europa.eu

Technical questions about the film qualification:

EACEA-MEDIA-DB-SUPPORT@ec.europa.eu

IT support:

https://ec.europa.eu/info/funding-

tenders/opportunities/portal/screen/support/helpdesks/contact-form



Thank you for your attention! Any questions?

