

Information session

INNOVATION LAB

12 January 2024

This info session will be recorded using WebEx for the purpose of publication on EACEA's website. Only the presentations will be recorded: Q&A sections will not be recorded.

Please refer to the Data Protection Notice of the event for more information

European Education and Culture Executive Agency



CREATIVE INNOVATION LAB

Call CREA-CROSS-2024-INNOVLAB



Objectives of the Call

Support the design, development and/or spread of *innovative* tools, models or solutions applicable in the *audiovisual* and other cultural and creative sectors.

The objectives of the scheme is to encourage **cooperation** between the **audiovisual sector** and **other CCSs** in order to accompany:

- their greening transition and/or,
- to improve their competitiveness and/or
- to improve the circulation, visibility, discoverability, availability, diversity or the audience of European content across borders.

The support also aims to enable the European audiovisual sector and other CCSs to better adapt to the opportunities offered by the development of **Artificial Intelligence and Virtual Worlds**.



Eligible activities

Projects **MUST** focus on one (or several) of the below topics:

- <u>Virtual Worlds</u> as a new environment for the promotion of European content, audience renewal and competitiveness of European content industries;
- Innovative Business Tools enabled or enhanced by new technology (AI, big data, blockchain, Virtual Worlds, NFT, etc) for production, financing, distribution or promotion of European cultural and audiovisual content. It covers activities related to rights management, monetisation, data collection and analysis...
- <u>"Greener" practices</u> in order to facilitate the greening process of the audiovisual and other cultural sectors.



Expected Impact:

- Improve the competitiveness of the European audiovisual and other cultural and creative sectors: transparency, data collection and the appropriate use of artificial intelligence/big data, adaptation to the challenges and opportunities driven by the ongoing changes in those sectors;
- Improve the adaptation of the European audiovisual and other cultural and creative sectors to the opportunities offered by the development of virtual worlds (also called metaverse(s));
- Improve the production/financing and circulation of European audiovisual and cultural content in the digital age;
- Increase the visibility, discoverability, availability, diversity or potential audience of European audiovisual and cultural content in the digital age;
- Accelerate the greening process of the European audiovisual, cultural and other creative sectors





Start-ups, tech companies and business incubators/accelerators:

1. The call clearly targets these firms: "A wide spectrum of organisations will be invited to participate, including private and public entities, <u>tech companies and start-ups</u>, audiovisual, cultural and creative organisations. <u>The participation of business incubators and accelerators</u> shall be encouraged, to provide space and time for creative ideas to be shaped".

2. <u>Support to third parties</u>: is now allowed (see: <u>call-fiche_crea-cross-2024-innovlab_en.pdf</u> (<u>europa.eu</u>), p. 12-13) (see: <u>call-fiche_crea-cross-2024-innovlab_en.pdf</u> (<u>europa.eu</u>), p. 19). – Target: <u>Incubators and accelerators</u> - max amount: 60.000 EUR/Third party/Year





Key point 2

<u>Clear definition of the AUDIOVISUAL SECTOR</u> (related to the MEDIA strand):

The audiovisual sector covers all activities and companies related to the development, production, distribution, promotion and circulation of the following content:

- Feature films, animations and creative documentaries intended primarily for cinematic release;

- Fiction audiovisual works (one-off or series), animation (one-off or series) and creative documentaries (one-off or series) intended primarily for the purposes of television or digital platform exploitation;

- Interactive, non-linear fiction, animation or creative documentary projects (e.g. narrative virtual reality projects);

- Narrative video games and interactive narrative immersive experiences.





Key point 3

Status of costs related to the production of content:

Content development and/or production costs can <u>only</u> be supported if they are clearly <u>linked</u> to the development of innovative tools or models proposed by the project. They must be proportionate and <u>limited</u>.





Key point 4

Importance of the cross-sectoral approach:

Cross-sectoral cooperation within the creative and/or cultural sectors, including the audiovisual sector is <u>at the heart</u> of the Call. Therefore, applications must clearly <u>demonstrate</u> the extent of the cross-sectoral approach, <u>the conditions for its implementation</u> and the <u>expected benefits</u> for the sectors covered.





AWARD CRITERIA

RELEVANCE (40 PTS)

QUALITY OF THE ACTIVITIES (30 PTS)



RELEVANCE OF THE PROJECT TO REACH THE **OBJECTIVES OF THE CALL (**INCLUDING ITS ADEQUATION TO **THE NEW NEEDS** OF THE TARGETED SECTORS AND THE **CROSS SECTORAL DIMENSION**)

15

5

THE EUROPEAN DIMENSION/POTENTIAL OF THE PROJECT

ADEQUACY OF THE STRATEGIES TO ENSURE **MORE SUSTAINABLE** INDUSTRY , **GENDER BALANCE, INCLUSION, DIVERSITY AND REPRESENTATIVENESS** THE ADEQUACY OF THE METHODOLOGICAL AND STRATEGIC CHOICES TO THE OBJECTIVES OF THE PROJECT, INCLUDING MARKET ANALYSIS,



THE COHERENCE OF THE BUSINESS MODEL (INCLUDING STRUCTURE OF CO-FINANCING), AND FEASIBILITY AND COST-EFFICIENCY OF THE PROJECT





AWARD CRITERIA

PROJECT MANAGEMENT (10 PTS)

DISSEMINATION (20 PTS)

5	

THE COHERENCE AND COMPLEMENTARITY OF THE PROJECT TEAM AND/OR THE GROUPING, INCLUDING TASKS DIVISION, DECISION-MAKING PROCESS AND THE EXCHANGE OF KNOWLEDGE



THE ADDED VALUE OF THE PARTNERSHIP

THE METHODOLOGY PROPOSED FOR COLLECTING, ANALYSING AND DISSEMINATING DATA IN ORDER TO SHARE RESULTS, GUARANTEE THE TRANSPARENCY OF THE PROJECT AND PROPOSE A KNOWLEDGE EXCHANGE



THE IMPACT OF THE PROJECT





QUALITY THRESHOLD

70%

70/100 PTS

FOLLOWING THE ASSESSMENT OF THE AWARD CRITERIA



BUDGET AND TIMELINE

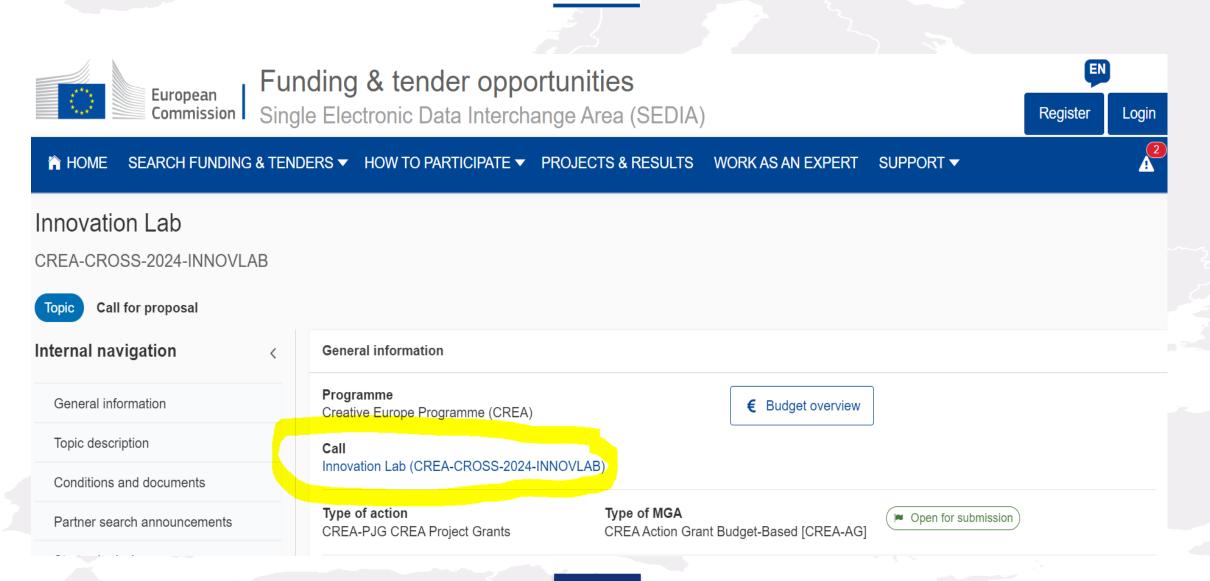


7.48M EUR











Conditions and documents

Start submission

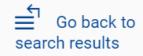
Submission service

Topic related FAQ

Get support

Call information

Call updates



To access the Electronic Submission Service, please click on the submission-button next to the **type of action** and the **type of model grant agreement** that corresponds to your proposal. You will then be asked to confirm your choice, as it cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point.

To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section.

Please select the type of your submission:

CREA Project Grants [CREA-PJG], CREA Action Grant Budget-Based [CREA-AG]

Start submission

 $oldsymbol{0}$

Deed help?





Commission Funding: Submission Service



Topic: CREA-CROSS-2024-INNOVLAB

Type of action: CREA-PJG

Type of MGA: CREA-AG

Topic and type of action can only be A

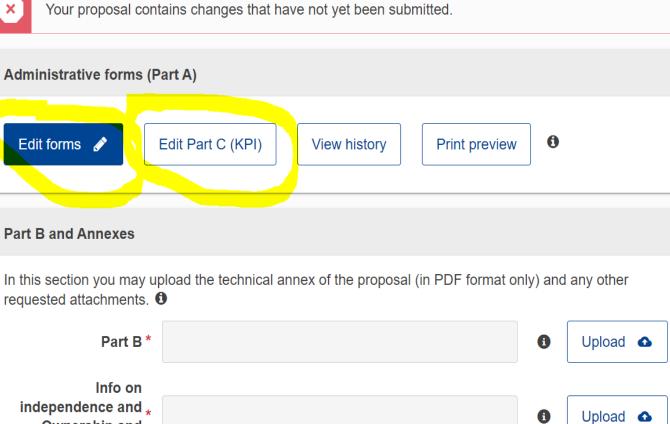
changed by creating a new proposal.

Proposal data

Acronym: aa

Draft ID: SEP-211015502

Download Part B templates Download part B templates ı+ı



Ownership and control



TECHNICALITIES

PART

A

PART

B

PART



PART A – EDIT FORMS

Table of contents

Section	Title	Action
1	General information	Show
2	Participants	Show
3	Budget	Show
4	Other questions	Show



PART A

SIMPLIFIED BUDGET DETAILED BREAKDOWN PER WORK-PACKAGE IN PART B

Application forms

Proposal ID SEP-210833587

Acronym LAST360

2 Dudgot

3	- Budg	et										?		\wedge									$\mathbf{\wedge}$
No	o. Name o beneficia		Role	Personnel costs without volunteers/ EUR	Personnel costs – volunteers/ EUR	Subcontracting costs/ EUR	Purchase costs - Travel and subsistence/ EUR	Purchase costs - Equipment/ EUR		Financial support to third parties/ EUR	Indirect costs/ EUR	Total eligible costs/ EUR	Ineligible costs/ EUR	blal estimated roject costs and contributions/ EUR	Funding rate	Maximum EU contribution to eligible costs/ EUR	Requested EU contribution to eligible costs/ EUR	Max grant amount/ EUR	Income generated by the project/ EUR	In kind contributions/ EUR	Financial contributions/ EUR		Topi estimated project income/ EUR
1	Baird Consulting	ics BE	Coordinator	123 333	0	34 000	10 000	26 000	130 000	2 000	22 773.31	348 106.31	d	348 106.31	70	243 674.41	240 000.00	240 000.00	10 000.00	0.00	18 000.00	80 106.31	348 106.31
			Total	123 333	0	34 000	10 000	26 000	130 000	2 000	22 773.31	348 106.31	0	348 106.31		243 674.41	240 000.00	240 000.00	10 000.00	0.00	18 000.00	80 106.31	348 106.31

.



PART A

BUDGET MUST BE BALANCED (COST/INCOME)

PERSONNEL COST-VOLUNTEERS ARE NOT APPLICABLE

GRANCIAL SUPPORT TO THIRD PARTIES ARE APPLICABLE



Commission

PART B

1. RELEVANCE

1.1 Background and general objectives

WORD DOCUMENT (TO **UPLOAD** IN PDF)

- DETAILED DESCRIPTION OF PROJECT FOR EVALUATION
- CHECK THE CORRECT **QUESTIONS** BASED ON THE ACTION/CALL

Background and general objectives

For 'European Co-development', 'European Slate development', 'European Mini-Slate development', 'TV and Online content' and 'Video games and immersive content development':

- Provide a presentation of the applicant company (and partners for the European Co-Development and TV and Online actions), its management, its activities, its present position in the national and European markets and its editorial line in terms of development and production.

- For European Slate and Mini-Slate development, also describe the company's development plans and its present and forecast financial status (this must include the company's total turnover and total development expenditure in the last two financial years in \in).

For 'Fostering European media talents and skills', 'Markets & networking', 'Innovative tools and business models', 'MEDIA360°' 'Networks of European cinemas', 'Networks of European festivals', 'European VOD networks and operators', 'European festivals', 'Subtitling of cultural content', 'Audience Development and Film Education', 'Media Literacy', 'Defending media freedom and pluralism' and 'Journalism Partnership': Define the objectives of your proposal and explain their relevance to this call for proposals.



1. RELEVANCE

1.1 Define the objectives of your proposal and explain their relevance to this call for proposals. Describe the scope of your cross-sectoral approach and explain which cultural/creative sectors are targeted and how the audiovisual industry (Feature films/TV series/Narrative video games/animation/Creative documentaries/Interactive narrative immersive content) can benefit from your project. Describe the innovative aspects of your project. (Sub Award Criterion: 1.1).

1.2 Describe how your activity meets the needs of the audiovisual industry (Feature films/TV series/Narrative video games/animation/Creative documentaries/Interactive narrative immersive content) and of the other cultural or creative sectors covered (Sub Award criterion: 1.1).

1.3 Explain the European dimension of your project (including, if applicable: origin of content or audiovisual works; crossborder and crosslanguage dimension; potential for European expansion; nature of the partnership; scope and size of partners) (Sub Award criterion: 1.2).

1.4 Describe the strategies to ensure a more sustainable and environmentally-respectful industry (Sub Award criterion: 1.3).

1.5 Describe the strategies to ensure gender balance, inclusion, diversity and representativeness, either in the project/content or in the way of managing the activities (Sub Award criterion: 1.3).



2. QUALITY

2.1 Provide a comprehensive market analysis justifying your main methodological and strategic choices (development, marketing, pricing, etc). The market analysis must clearly describe the target markets (size and structure, demographics, localization, trends and growth perspectives) and the situation of the competition (direct/indirect competitors, differentiation, barriers to entry, regulation, etc). The methodology (including a list of activities to be implemented) and strategic choices must also be clearly described (Sub Award criterion: 2.1).

2.2 Explain your business model and your medium-term financial strategies. An estimation of the expected revenues in the next years must be provided (Sub Award criterion: 2.2).

2.4 Demonstrate the cost effectiveness of your action and explain how the estimated budget is conceived in the most economical way. Please also explain your co-financing strategy (if applicable) (Sub Award criterion: 2.2).

2.5 Describe critical risks, uncertainties or difficulties related to the implementation of your project, and your measures/strategy for addressing them. Indicate for each risk (in the description) the impact and the likelihood that the risk will materialize (high, medium, low), even after taking into account the mitigating measures (Sub Award criterion: 2.2).



3. PROJECT MANAGEMENT

3.1 Explain the coherence, added value and complementarity of the project teams and/or the consortium regarding the work coordination, task division, decision making processes, exchange of knowledge vis-à-vis the objectives of the project (Sub Award criterion 3).

3.2 Describe the project teams and how they will work together to implement the project. List the main staff included in the project by function/profile and describe briefly their tasks (Sub Award criterion 3).

4. DISSEMINATION

4.2 Describe the methodology proposed for collecting, analysing and disseminating data in order to share the results, guarantee the transparency of your project and propose an exchange of knowledge (Sub Award criterion 4).

4.3 Explain the impact of your project on the visibility, availability, audience of European works in the digital age and/or competitiveness and greening of the European audiovisual industry (Sub Award criterion 4).



5. WORKPLAN, WORK PACKAGES, ACTIVITIES, RESOURCES AND TIMING

5.1 Work Plan (Sub Award criteria 2.1 and 2.2)

5.2 Work packages, activities, resources and timing (Sub Award criteria 2.1, 2.2 and 3)

7. DECLARATIONS



PART B: WORK PACKAGES

PROJECT ACTIVITIES MAY BE ORGANISED IN THE FOLLOWING WORK PACKAGES:

- WP 1 PROJECT MANAGEMENT (MANDATORY)
- WP 2 ACTIVITIES OF THE FIRST YEAR OF IMPLEMENTATION OR ACTIVITIES RELATED TO THE TECH DEVELOPMENT...
- WP 3 ACTIVITIES OF THE SECOND YEAR OF IMPLEMENTATION OR ACTIVITIES RELATED TO THE MARKETING...

ADDITIONAL WORK PACKAGES MAY BE ADDED (WE RECOMMEND NOT TO EXCEED 4 WORK PACKAGES IN TOTAL)



WORK PACKAGES CHECKLIST

□ EACH WORK PACKAGE MUST HAVE A SPECIFIC ESTIMATED BUDGET

□ EACH WORK PACKAGE MUST CONTAIN **AT LEAST ONE DELIVERABLE**

CHECK THE CALCULATIONS: WP BUDGET 1 + WP BUDGET 2 + (ETC) = GLOBAL TOTAL ESTIMATED BUDGET IN PART A !!!!



MILESTONES & DELIVERABLES:





NOT APPLICABLE. DO NOT FILL IN (NO BLOCKING WARNING)



FINAL REPORT IS NOT A DELIVERABLE
AUDIT REPORT IS NOT A DELIVERABLE



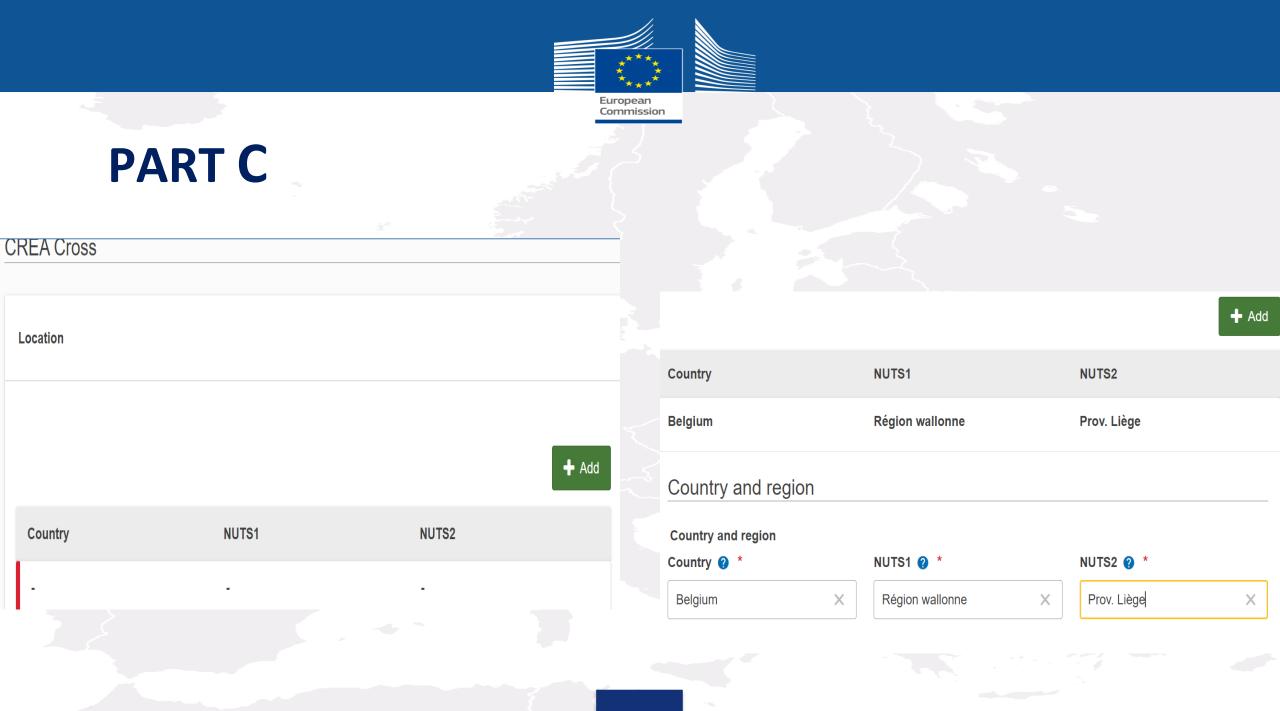
Commission

DELIVERABLES

Deliverable No (continuous numbering linked to WP)	Deliverable Name	Work Package No	Lead Beneficiary	Туре	Dissemination Level	Due Date (month number)
D1.1		1		[R — Document, report] [DEM — Demonstrator, pilot, prototype] [DEC — Websites, patent filings, videos, etc] [DATA — data sets, microdata, etc] [DMP — Data Management Plan] [ETHICS] [SECURITY]	[PU — Public] [SEN — Sensitive] [R-UE/EU-R — EU Classified] [C-UE/EU-C — EU Classified] [S-UE/EU-S — EU Classified]	

- DISSEMINATION LEVEL: ONLY PU (PUBLIC) OR SEN (SENSITIVE)
- DUE DATE: MUST CORRESPOND TO THE MONTH NUMBER IN THE PROJECT NOT TO THE CALENDER MONTH

□ AVOID SUBMITTING ALL YOUR DELIVERABLES THE VERY LAST MONTH OF THE PROJECT





Final recommendations

RECOMMENDATION 1:

BEFORE STARTING WORK ON YOUR APPLICATION, PLEASE CONTACT YOUR DOMESTIC **CREATIVE EUROPE DESK** TO CHECK ITS RELEVANCE TO THE OBJECTIVES OF THE CALL: <u>Creative Europe Desks | Culture and</u> <u>Creativity (europa.eu)</u>.

<u>Info</u>:

ON THE 2ND OF FEBRUARY 2024, THE CREATIVE EUROPE DESKS NETWORK IS ORGANIZING A TRANSNATIONAL SESSION ON THE CALL. THIS ONLINE EVENT WILL:

*PRESENT "CASE STUDIES" AND CONCRETE PROJECTS EXAMPLES WITH Q&A, *A SHARED TOOL (GOOGLE FORM) IN ORDER TO FACILITATE POSSIBLE CONNECTIONS BETWEEN PROJECTS AND EXPERTISES SEARCH BETWEEN APPLICANTS.

THIS EVENT IS **OPEN TO ALL STAKEHOLDERS** AND **POTENTIAL APPLICANTS** TO CREATIVE INNOVATION LAB 2024. THE <u>registration link for observer participants is here</u>. THE GOOGLE FORM OPEN TO APPLICANTS WHO ARE INTERESTED TO SHARE THEIR PROJECT CONCEPT AND INFORM THE DESKS ABOUT THEIR PARTNER & EXPERTISE SEARCH IS <u>available here</u>.



Final recommendations

RECOMMENDATION 2:

TO FIND OUT HOW TO REGISTER AND VALIDATE YOUR COMPANY ONLINE, PLEASE WATCH THIS VIDEO: <u>https://www.youtube.com/watch?v=VuNI478WEtU</u>



THANK YOU FOR YOUR ATTENTION!

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