

### Information session - European slate and mini-slate development 2025 14 October 2024, 14:30 Brussels time

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For more details, you can contact us: EACEA-MEDIA-DEVSLATE@ec.europa.eu



# European Slate and Mini-Slate Development



# 2025 Call for proposals

*European Education and Culture Executive Agency*  Session 14 October 2024

## Agenda

- 1. Introduction
- 2. Objectives and eligibility criteria
- 3. Q&A

BREAK

- 4. Assessment of proposals
- 5. How to apply common errors
- 6. Q&A



| Content cluster  |   |  |   |                     |  |  |  |  |
|--|---|--|---|---------------------|--|--|--|--|
|  |   |  |   |                     |  |  |  |  |
| European (mini-)slate<br>development   | European (mini-)slate development       European co-development       Video games and immersive content development       TV and online content |  |   |                     |  |  |  |  |
| Development Production   |   |  |   |                     |  | Production   |  |  |
| Increase capacity of<br>producers to<br>develop projects<br>with potential for<br>wide circulation | Foster comp<br>of Euro<br>indepen<br>production of<br>and increa<br>economic w<br>the ma  | pean<br>ndent<br>companies<br>ase their<br>weight on | Support coopera<br>among product<br>companies fro<br>different MED<br>countries | tion<br>om          | Support the<br>development/production<br>of high quality<br>European works with<br>wide cross-border<br>exploitation potential | Strengthen the<br>independence of<br>producers in relation<br>to broadcasters and<br>digital platforms |  |  |
| Originality  |   | Innovation   |   | Commercial ambition |  | European<br>Commission   |  |  |

### No changes for 2025 Calls

- Reminder on the last changes done in 2024:
- No restrictions anymore <u>between</u> calls > applicants can submit applications for the various calls in the same year BUT:
- Not more than one application for the Slate/Mini-Slate Calls
- Not eligible if selected under the previous year's call
- The same work cannot be submitted in more than one application!
- Why?
  - Create opportunities for companies that are diversifying their activities
  - Increase transparency on where the funding is going to



### **European slate and mini-slate development**

Reduce risk, invest in talent & creativity and support growth



# Objectives

- Foster the competitiveness of European independent production companies and increase their economic weight on the market
- Increase the capacity of audiovisual producers to develop projects with potential to circulate throughout Europe and beyond
- Facilitate European and international co-production
- Give a possibility to emerging talents to direct a short film supported by experienced companies



### Slate vs. mini-slate

|                     | SLATE                       | MINI-SLATE                     |  |
|---------------------|-----------------------------|--------------------------------|--|
| NUMBER OF PROJECTS  | 3 to 5 + optional short     | 2 to 3 + optional short        |  |
| ACCESS              | open to all MEDIA countries | limited to LCC (A and B group) |  |
| PREVIOUS EXPERIENCE | 2 previous works            | 1 previous work                |  |
| BUDGET              | 18 000 000                  | 5 500 000                      |  |

# Everything else (eligibility & award criteria, lump sums) is <u>EXACTLY</u> the same

- Independent
- European
- audiovisual production companies
- with recent experience in producing internationally distributed works

Only applications by single applicants (i.e. mono-beneficiary)
Only one application per Call
Not beneficiary of a (mini-)slate funding grant for last year's Call



- Independent: no majority control, directly or indirectly, by an audiovisual media service provider, either in shareholding or commercial terms
  - Majority control: more than 25% of share capital held by a single AVMS provider (50% in case of several AVMS providers)
- Audiovisual production company: the company's main objective and activity is audiovisual production



European: established in

- ✓ **Slate**: one of the MEDIA countries
- Mini-slate: one of the LCC group A or B MEDIA countries
- and owned directly or indirectly, wholly or by majority participation, by nationals from MEDIA countries
- for publicly listed companies: location of the stock
   exchange determines the nationality



**27 EU MS** Austria Belgium Bulgaria Croatia Cyprus Czechia Denmark Estonia Finland France Germany

Greece Hungary Ireland Italy Latvia Lithuania Luxembourg Malta Netherlands Poland Portugal Romania

Slovakia Slovenia Spain Sweden Group A Group 7 Associated

countries

Iceland

Norway Lichtenstein Albania Bosnia and Herzegovina North Macedonia Montenegro Serbia Ukraine\*



- Companies that can demonstrate recent experience in producing internationally distributed works:
  - produced 1 (mini-slate) / 2 (slate) previous works since 2018 that respect:
    - ✓an ANI, FIC or DOC (one-off or series) of <u>min. 24 minutes (immersive</u> projects: no minimum)
    - ✓ actually released in cinema, broadcast on TV or made available on digital platforms in at least <u>3 countries</u> other than their own <u>before</u> the deadline for submission
    - ✓ all releases were of a <u>commercial</u> nature (i.e. no screenings during festivals)



- Companies that can demonstrate recent experience in producing internationally distributed works:
  - The company was
    - ✓ the sole production company
    - ✓in case of co-production, the major co-producer in the financing plan or credited as delegate producer
    - ✓ or, personal onscreen credit as producer or delegate producer (only CEO or shareholder)

No other credits, even if seemingly equivalent, will be accepted



- Previous work(s) must be detailed in the MEDIA Database (just as the works submitted for funding)
- If the previous work(s) is ineligible = application is ineligible (i.e. no other works will be considered)
- The information provided in the MEDIA Database must be CORRECT and PROOF must be available upon request



- Development of:
  - ✓ Slate: min. 3 and max. 5 eligible works
  - ✓ Mini-slate: min. 2 and max. 3 eligible works
- Eligible works: Animation (ANI), creative documentary (DOC) or fiction (FIC) projects (one-off or series) for commercial exploitation

| Primarily intended for: | Cinema          | TV/digital platform | Interactive, non-linear projects |  |
|-------------------------|-----------------|---------------------|----------------------------------|--|
| ANI                     |                 | Min. 24 minutes     |                                  |  |
| DOC                     | Min. 60 minutes | Min. 50 minutes     | No minimum                       |  |
| FIC                     |                 | Min. 90 minutes     |                                  |  |

- Series with a joint distribution and marketing strategy have to be submitted as a series
- First day of principal photography: min. 10 months after deadline



- OPTIONAL: Development and production of a short film
  - Short ANI, DOC or FIC of max. 20 minutes (one-off or series of short formats)
  - ✓ No previews, advertising films, pilots, trailers, teasers or demos
  - The director must be an emerging talent, i.e. with some professional experience, but who has not yet directed a project that would be eligible for support, seeking guidance and support towards making their first commercial audiovisual work.
  - ✓ First day of principal photography: after the deadline
  - If ineligible, the application remains eligible (if all other conditions are fulfilled)



- The applicant company must own the majority of rights (incl. rights of adaptation if relevant) related to all projects through a signed contract (in case of European co-production, an equal sharing of rights is allowed)
- Duration: normally not more than **36 months** (extensions possible if justified and requested through an amendment)
- Start of the action:
  - Default: after signature of the Grant Agreement
  - Retroactivity to date of submission with justification + approval



- Ineligible projects
  - Live recordings, TV games, talk shows, cooking shows, magazines, TVshows, reality shows, educational, teaching and « how to » programmes
  - Documentaries promoting tourism, « making-of », reports, animal reportages, news programmes and « docu-soaps »
  - Projects including pornographic or racist material or advocating violence
  - ✓ Works of a promotional nature
  - ✓ Institutional productions to promote a specific organisation or its activities
  - Music videos and video-clips
  - ✓ Video games, e-books and interactive books
  - ✓ Student films and graduation works



### Financing

- The lump sums per project depend on the genre, type and for FIC - size of the projects
- Maximum EU grant = sum of lump sums that apply to the individual projects included in the application

| Format  | Estimated production budget | ANI        | DOC        | FIC         |
|---------|-----------------------------|------------|------------|-------------|
| One-off | ≤ 5M                        | EUR 55 000 | EUR 30 000 | EUR 45 000  |
|         | > 5M                        | EUR 55 000 |            | EUR 60 000  |
| Series  | ≤ 5M                        |            | EUR 35 000 | EUR 55 000  |
|         | > 5M and ≤ 20M              | EUR 60 000 |            | EUR 75 000  |
|         | > 20M                       |            |            | EUR 100 000 |













# STRETCH YOUR LEGS ... TAKE A CUP OF COFFEE ...





# How are proposals assessed?





### How are the proposals assessed?

#### ADMISSIBILITY CRITERIA

 Submission requirements

#### ELIGIBILITY CRITERIA

- Eligible participants
- Eligible activities

FINANCIAL AND OPERATIONAL CAPACITY AND EXCLUSION

- Expertise and solvency
- Situations of exclusion (eg bankruptcy)

#### AWARD CRITERIA

 Evaluation of the quality of the proposal



### Admissibility and eligibility check

- In principle checked before assessment of the award criteria
- BUT call foresees that the eligibility of the previous work(s) and European ownership and independence will only be checked at GAP stage
  - Why: reduction of workload -> speeding up selection
  - Some applications entering GAP may be declared ineligible at that stage only
  - No check will be done on applications not reaching the funding threshold -> may come back next Call and only find out then that they are ineligible if invited to GAP

Criteria are STRICT so make sure that you respect them FULLY before submitting an application

- Common structure
  - 1. Relevance (35 points)
  - 2. Quality of content and activities (30 points)
  - 3. Project management (20 points)
  - 4. Dissemination (15 points)
- Overall threshold: 70/100

Consult breakdown of the criteria in the Call and keep all elements in mind when preparing your application





### 1. Relevance (35 points)

- a) Relevance and added value of the proposed slate to **improve the company's position** on the European and international market in relation to its: (15 points)
  - co-production approach
  - partnership with players from different countries, including from countries with different production capacity
  - visibility at major film festivals and physical and online markets
  - capacity to increase the company's turnover
  - capacity to increase the number, ambition or size of projects in development



### 1. Relevance (35 points)

- b) Ability of the company to adapt to a competitive and changing audiovisual landscape by being innovative in its activities in terms of genres, formats, platforms, emerging talents or new territories (10 points)
- c) Adequacy of the strategies presented to ensure a more sustainable and environmentally-respectful industry (5 points)
- d) Adequacy of the strategies to ensure gender balance, inclusion, diversity and representativeness, either in the project/content or in the way of managing the activity (5 points)



### 2. Quality of content and activities (30 points)

- a) Quality and creative potential of the works in the slate (15 points)
  - Strength and distinctiveness of idea/subject matter/project focus and dramatic potential
  - Quality of the writing, narrative choices, character development and the world of the story
  - Creative potential/quality of the visual approach and art work



### 2. Quality of content and activities (30 points)

- b) Potential to reach audiences at European and international level (15 points)
  - Transnational appeal, including for online audiences, of the concept/subject of the works
  - Potential of the works to cross borders taking into account
    - the creative team
    - the intended cast or the international ambition with regard to the cast
    - the collaboration strategy with non-national partners



### 3. Project management (20 points)

- a) Adequacy of the **development strategy** (10 points): Adequacy of the development plan, schedule and development budget to the needs of each work
- b) Adequacy of the financing strategy (10 points)
  - Adequacy of the production costs of each work and to its development budget
  - Adequacy of the financing strategy
    - compared to the estimated production costs in terms of awareness of the suitable potential financial partners and territories targeted
    - in terms of diversity of sources of funding foreseen



### 4. Dissemination (15 points)

- a) The marketing strategy allowing to reach audiences at an early stage. This includes the definition of USP, target audiences and markets, innovative marketing and audience engagement tools, promotional activities(5 points)
- b) Relevance of the European and international **distribution strategy** regarding: (10 points)
  - the identified target audience
  - distribution methods foreseen
  - distribution partners in place or envisaged
  - ✓ awareness of the markets, European/international vision
  - relevance of choice of territories



# How to apply?





# How to apply

- Any application must consist of:
  - ✓ Part A: Administrative information (but also duration and max. EU grant)
  - Part B: 'Technical' description of the project (information that allows to assess the award criteria) + definition of work packages and deliverables
  - Part C: NEW: collection tool of KPI-related data
  - Mandatory annexes (downloaded together with Part B)



# How to apply

### • Mandatory annexes:

- Lump sum calculator: calculates max. EU grant based on projects included in the application (mandatory template)
- Creative dossier of projects submitted for funding (mandatory template)
- PDF with information about film(s)/work(s) to be generated via the MEDIA Database: data related to the previous work(s) and works submitted for funding
- Proof of ownership of rights (and rights of adaptation) for all projects submitted for funding, including the short film (if any)
- Supporting documents of co-production, distribution and financing for all projects submitted for funding
- Declaration on independence and ownership: breakdown of shareholding of the company (mandatory template)
- Declaration on language of the submitted materials (mandatory template)

# How to apply

- Part B: A correct definition of work packages and deliverables are crucial elements in order to obtain the full EU grant
- Work packages: 1 per project (e.g. 4 DOC + short = 5 WP)
- Deliverables: will need to be submitted during the lifetime of the project
- Due dates of deliverables: keep in mind what you will choose as start date of the action -> either:
  - Standard: month following the signature of the grant agreement
  - Upon request: fixed retro-active start date (never earlier than date of submission of the application)


### How to apply

- Mandatory deliverables per work package:
  - Updated creative development
  - Update on research work undertaken and visual material
  - Update on key artistic crew/casting
  - Updated financing and production budgets and schedule
  - Updated distribution and marketing strategies
  - Interoperable standard identifier and link to the final work, if produced



### Common mistakes in submission system

- Acronym and short summary (to be encoded when starting the application)
  - Acronym: helpful if it refers to the company (i.e. not Slate2025 for example)
  - Short summary (abstract): must deal with objectives, activities, type and number of persons benefiting from the project, expected results, type and number of outputs to be produced. Do not include confidential info. The synopsis of the projects to be developed goes in the MEDIA Database



#### Common mistakes in Part A

#### Budget (EU grant requested) incorrectly encoded in Part A

Application forms

Proposal ID 101048440

Acronym Test TV application

#### 3 - Budget

| No | Name of Beneficiary | Country | Requested grant amount |
|----|---------------------|---------|------------------------|
| 1  |                     | FR      | .0                     |
| 2  |                     | RO      | 0,00                   |
|    | Total               |         | .00                    |

| lown menu)   | Lump sums (EUR)<br>(automatic) |
|--------------|--------------------------------|
|              | EUR 55.000                     |
|              | EUR 35.000                     |
| ≤5M          | EUR 45.000                     |
| • 5M and ≤20 | EUR 75.000                     |
| >5M          | EUR 60.000                     |
|              | EUR 10.000                     |
|              | EUR 280.000                    |
|              |                                |



#### Common mistakes in lump sum calculator

• Do NOT change the amounts of the lump sums

| Estimated EU contribution   ATTENTION: The list of projects has to correspond with the list of work-packages described in part B. Please use the same order!   1 PROJECT = 1 WORK-PACKAGE |   |  |                                |  |  |  |
|---|---|--|--------------------------------|--|--|--|
| Project<br>(Work<br>Package)<br>Number  | Project title (manual input) Type of project (manual selection from drop-down menu) |  | Lump sums (EUR)<br>(automatic) |  |  |  |
| 1   | Project ABC   | Animation one-off  | ▼ EUR 55.000                   |  |  |  |
| 2   | Project DEF   | Animation one-off<br>Animation series  | ^ EUR 35.000                   |  |  |  |
| 3   | Project GHI   | Creative documentary one-off   | EUR 45.000                     |  |  |  |
| 4   | Project JKL   | Creative documentary series<br>Fiction one-off, estimated production budget ≤5M                              | EUR 75.000                     |  |  |  |
| 5   | Project MNO   | Fiction one-off, estimated production budget > 5M  | EUR 60.000                     |  |  |  |
| 6   | Short   | Fiction series, estimated production budget ≤5M<br>Fiction series, estimated production budget > 5M and ≤20M | ✓ EUR 10.000                   |  |  |  |
|   |   |  | EUR 280.000                    |  |  |  |



### Common errors in Part B

- Use the template!!! (goes for all **mandatory** templates)
- Do NOT put it in another format
- Do NOT add other types of documents such as CVs
- Do NOT leave mandatory sections blank (no info = 0)
- Provide information in the correct section
- Follow the mandatory WP structure and insert mandatory deliverables
- Ensure that the info is <u>coherent</u> with the rest of the documents in the application
- Ensure that it is <u>readable</u>



### Common errors in info on shareholding

- First encode the applicant company (i.e. not natural persons) in the 'Instructions' sheet
- Encode the entire shareholding of the company and make sure that it is coherent!
  - ✓ If the shareholder is a **company** → Legal person
  - ✓ If the shareholder is an **individual** → Physical person
- Do not forget to encode the nationality, i.e. either country where the company is registered or nationality of the physical person



#### Common errors in info on shareholding

- Main activity: **only** to be filled in for legal persons, i.e. companies!
- If the shareholder is a legal person, provide the full chain of shareholding as requested, with all the necessary elements (nationality!), until the level of physical persons (or stock market) is reached

If any of the listed shareholders is a legal person/company, please describe the **FULL** chain of the shareholders, until the level of nationals (i.e. physical persons). Please include the percentage of shares and nationalities of such nationals. If the company is publicly listed, please provide the location of the stock exchange. Please note that in case of insufficient information on this point, the applicant may be considered as ineligible.

MAIN source of requests for additional information Enormous workload which is easily avoidable



#### Frequent errors in applications - Other

- Do not forget to encode the previous work(s) AND the works submitted for funding in the MEDIA Database – may make the application ineligible!
- Encode correctly the first day of Principal Photography
- Do not forget to upload the PDF generated from the MEDIA Database in the application
- Do not forget to complete **Part C and the language declaration**
- Make sure to upload the annexes in the right slot!!!

If not all mandatory documents are there, the application may be considered inadmissible



#### Frequent errors in applications - Other

- Do not add documents that are not requested
- Respect the template and applicable limitations for the creative dossier and do not insert documents under a downloadable link
- Submit rights contracts (and rights of adaptation) for ALL projects (including the short film if applicable) and make sure that they are sufficiently long in terms of duration
- Submit on time!

The better applications are structured, the quicker the evaluation, the quicker the decision!











## Content questions?

Creative Europe desks:

https://ec.europa.eu/culture/resources/creative-europe-desks

EACEA functional mailboxes:

EACEA-MEDIA-DEVSLATE@ec.europa.eu

EACEA-MEDIA-MINISLATE@ec.europa.eu



# Technical (IT) questions?

IT related individual questions regarding the Portal Submission System: <u>https://ec.europa.eu/info/funding-</u> tenders/opportunities/portal/screen/support/helpdesks/contactform

F&TP support section: <u>https://ec.europa.eu/info/funding-</u> tenders/opportunities/portal/screen/support/support

# Thank you



Creative Europe 2021-2027

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